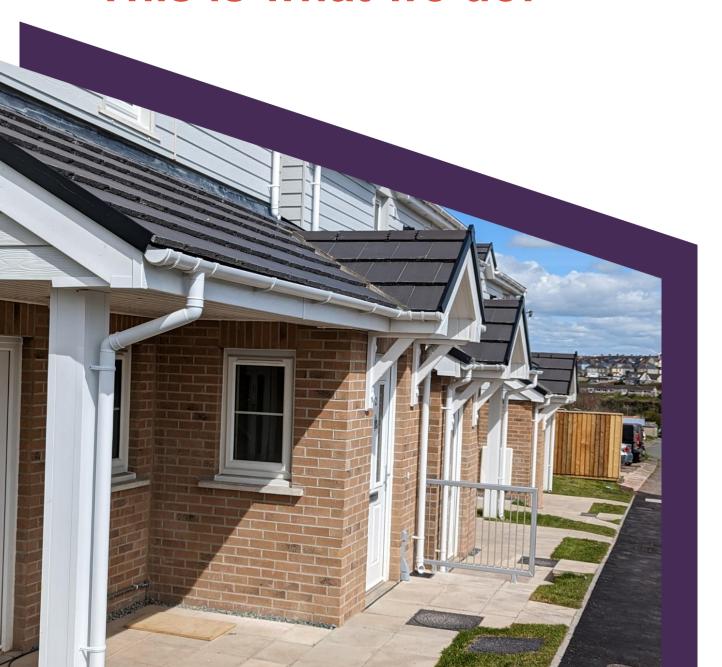


### Service Delivery Directory

### This is what we do!



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### Introduction

ateb Group has a shared purpose of:

# Creating Better Living Solutions for the **people** and **communities**of West Wales

To do this we need to undertake a lot of different activities (or services) whose collective outcomes will achieve this purpose.

### We have organised our service delivery by:

Directorates — broad groups representing 4 different strategic aspects of the business.

Management Team — 9 sub-groups that represent the key operational areas of the Group.

Service Areas — 38 services that capture what we do.

### Each service area has the following attributes:

Outcome — what this service must aim to achieve.

Process — what we must do to achieve the outcome.

Perform — The targets and measurements needed to ensure we are on track.

Risk — how we manage our operational risk.

No service area can achieve its outcomes without the right team of people, this is why our role profiles are integrated with our service areas.



### The role profiles detail:

Vision — how our efforts must link together to have the greatest impact for the customers we serve.

Key Service Areas — the services and outcomes that we will focus on.

Service responsibilities — the activities and accountabilities we will undertake to ensure we play our part in achieving the right outcomes.

Corporate responsibilities — our wider responsibilities in supporting the Group.

Attributes — what we must bring to the role to achieve the best outcomes.

The following gives more detail on our service areas, their outcomes and where they fit in the Group. All our service areas must aim to deliver...

## The **Right** Customer Outcomes as **Effectively** as Possible



### **Directorates**

The Group has 4 directorates as follows:

### **CORPORATE** (DR/O1) — Chief Executive

A support directorate covering governance, assurance (risk), H&S, procurement, people, learning and development and communications. This directorate has a key role in supporting how the various Boards and Committees discharge their roles. It makes sure we have the right people structures to attract and retain, it sets the framework for remaining compliant in the key areas of H&S and procurement, and it supports and delivers communications both internally and externally.

### **CUSTOMER** (DR/O2) — Executive Director for Customer

A customer facing directorate covering letting and management of homes, management of tenancies, development/empowerment of customers and communities, and the delivery of our care & repair older person services (WWCR). This directorate shapes and manages the key relationships with our customers with an emphasis on using customer feedback to design service delivery.

### **DEVELOPMENT** (DR/O3) — Executive Director for Development

A delivery directorate covering land purchases and construction and sales (MBH). This directorate's focus is to 'serve more people' through the procurement of new homes across West Wales. The directorate has other responsibilities around commercial property management.

### **FINANCE** (DR/O4) — Executive Director for Finance

A support directorate covering finance and digital services. All services require the right resources to function effectively, this directorate ensures we have the right financial structures and plans to deliver value for money services over the long term. They also ensure we have the right, integrated digital solutions (hardware, software, access to data etc.) to support the delivery of all our outcomes as effectively as we can.



### **Management Teams**

The Group has 9 management teams that focus on operational delivery as follows:

| Corporate                                    | Customer                                       | Development        | Finance                    |
|--|--|--------------------|----------------------------|
| Corporate Services People and Communications | Customer Services<br>Property Services<br>WWCR | Development<br>MBH | Finance<br>Digital Systems |

| Management Team                         | Lead                                    | Responsibilities   |
|---|---|--|
| Corporate Services (MT/O1)              | Head of Corporate<br>Services           | Governance and Corporate services.   |
| People and<br>Communications<br>(MT/O2) | People and<br>Communications<br>Manager | People management including learning and development, and communication services.  |
| Customer Services (MT/03)               | Head of Customer                        | Letting of homes, management of occupation contracts and engagement/empowerment of customers and communities.                                      |
| Property Services (MT/O4)               | Head of Property<br>Services            | Management of properties over the short and long term.   |
| WWCR (MT/O5)                            | Head of WWCR                            | Benefit and adaptations support for private renting and owned properties in Pembrokeshire and Ceredigion.  |
| Development (MT/06)                     | Head of Development                     | Acquires land, procures build contracts, and hands properties to ateb or sells homes through MBH, where 100% of profits are recycled back to ateb. |
| <b>MBH</b> (MT/O7)                      | Head of Sales &<br>Marketing            | Sells open market homes and acts as an agent for the sale of shared ownership homes for ateb.  |
| Finance (MT/08)                         | Financial Controller                    | Undertakes management and statutory account reporting, supports budget & business,   |



|                         |                         | planning, payroll and payment of invoices and insurances.   |
|-------------------------|-------------------------|---|
| Digital Systems (MT/09) | Head of Digital Systems | Provides a secure framework of cloud and hardware solutions and supports and develops the integration of software to deliver the service areas required outcomes. |

### **Service Areas**

ateb has 38 service areas that are grouped into the following delivery team areas:

### Corporate Services (MT/O1)

| Title | Service Area            | Outcome   | Delivery Teams                     | Description  |
|-------|-------------------------|---|------------------------------------|--|
| SA/16 | Board<br>Management     | Governance<br>meets the<br>required<br>regulatory<br>requirements | Governance<br>(DT/01)              | Plan and implement Board organisation, training, reporting, and recruiting.  |
| SA/17 | Strategy                | Clarity on how<br>we will maximise<br>our purpose                 | Business<br>Improvement<br>(DT/03) | Development of purpose, strategic analysis, set strategic 3-year priorities, embed strategic plan through organisation, monitor strategic performance, adjust priorities over 3-year life of the strategy. |
| SA/18 | Assurance<br>Management | To be assured we are always compliant and doing the right things  | Governance<br>(DT/01)              | Identify our regulation, risk and assurance framework. Develop and report risk register. Develop and monitor assurance controls and tests. Embed assurance management in service delivery.                 |



| Title | Service Area                            | Outcome   | Delivery Teams                     | Description  |
|-------|---|---|------------------------------------|--|
| SA/19 | H&S                                     | We meet our legislative & regulatory H&S requirements   | Governance<br>(DT/01)              | Establish organisations H&S requirements; develop systems to make sure we are compliant. Embed H&S culture and systems throughout the organisation. Monitor H&S performance and report instances of H&S breaches as required.                        |
| SA/22 | Business<br>Improvement                 | We know where<br>we need to<br>improve, where<br>we are not<br>compliant &<br>where we are at<br>risk | Business<br>Improvement<br>(DT/03) | Monitor service delivery plan<br>and report on improvement<br>and growth progress.<br>Complete the annual value for<br>money assessment, self-<br>evaluation report and annual<br>strategic statement.   |
| SA/23 | Procurement<br>/ Supplier<br>Management | To ensure we compliantly deliver Value for Money services   | Procurement (DT/02)                | Establish and maintain compliant procurement systems and contractor/supplier frameworks for use across the organisation. Support tendering activity and tender analysis. Monitor procurement system outcomes and develop supply chain relationships. |

### People and Communications (MT/O2)

| Title | Service Area | Outcome                           | Delivery Teams | Description  |
|-------|--------------|-----------------------------------|----------------|--|
| SA/12 | Recruitment  | Attract & retain the right talent | People (DT/O4) | Support the identification of skills, develop, and implement a recruitment process, ensure legislative compliance, monitor |



| Title | Service Area                    | Outcome  | Delivery Teams         | Description   |
|-------|---------------------------------|--|------------------------|---|
|       |                                 |  |                        | recruitment to ensure process is effective.   |
| SA/13 | Learning & Development          | Equipping our people to deliver a better service   | People (DT/04)         | Support identification of learning needs related to service delivery improvement, procure learning solutions, monitor learning solutions, implement corporate development programmes.   |
| SA/14 | Wellbeing                       | Ensure our people are mentally, physically & emotionally healthy to enable them to realise their potential | People (DT/O4)         | Identify and implement support programmes for teams. Embed wellbeing principles throughout the organisation.  |
| SA/15 | People<br>management            | Highly<br>motivated &<br>innovative<br>team culture  | People (DT/O4)         | Develop and implement<br>systems to ensure we meet<br>employment legislation<br>requirements and our DNA<br>and leadership expectations.  |
| SA/20 | PR / Marketing & Communications | Positive growth of our brand. The right messages to the right audience at the right time                   | Communications (DT/05) | Plan and implement programmes of PR and marketing aimed at promoting our key messages to the public, customers and key partners and suppliers. Support the implementation of the Share initiative. Develop and implement internal and external communication networks to disseminate the organisations key messages to our external customers |



| Title | Service Area | Outcome | Delivery Teams | Description   |
|-------|--------------|---------|----------------|---|
|       |              |         |                | and internal colleague<br>teams. Support the<br>implementation of the<br>Involve and engage<br>initiatives. |

### Customer Services (MT/O3)

| Title | Service Area                    | Outcome  | Delivery Teams                             | Description  |
|-------|---------------------------------|--|--|--|
| SA/01 | Letting                         | All properties let, all of the time  | Lettings (DT/07)                           | The letting of new and existing properties including all letting and void work required to let.  |
| SA/02 | Income<br>Collection            | All rent<br>collected on<br>the due date                                   | Money Solutions<br>(DT/08)                 | Support customers to allow collecting of current rent ontime, along with managing current and former arrears using accurate and relevant data. |
| SA/03 | Customer<br>Advice &<br>Support | Adress and resolve customer enquiries / requests at first point of contact | Customer<br>Services (DT/06)               | Provide advice, support, and assistance to existing and prospective customers that ensures needs are met at first point of contact.            |
| SA/08 | Customer<br>Engagement          | That we improve service delivery through customer experiences              | Engagement & Community Development (DT/09) | The delivery of the Engage initiative and the management and implementation of actions following formal customer feedback.                     |
| SA/09 | Tenancy & Community Management  | We have<br>helped to<br>create a great<br>place to live                    | Tenancy<br>Management<br>(DT/10)           | Case management of issues and concerns relating to our tenancy sustainment, properties, or estates, that                                       |



| Title | Service Area          | Outcome   | Delivery Teams                             | Description   |
|-------|-----------------------|---|--|---|
|       |                       |   |  | cannot be resolved at first<br>point of contact. Help<br>maintain tenancies and take<br>enforcement action where<br>appropriate.  |
| SA/21 | Community Development | Our communities are empowered, supported, and engaged.                              | Engagement & Community Development (DT/09) | Undertake programmes of work and investment with like-minded partners to empower communities of identity and place to make a difference to their prosperity, health, and general wellbeing.                   |
| SA/25 | Independent<br>Living | We improve<br>the wellbeing<br>of customers<br>who require<br>additional<br>support | Independent<br>Living (DT/11)              | The delivery of support within our Independent Living Schemes for older people and to older people living in other ateb homes. The delivery of our obligations to managing agents and care/support providers. |



### Property Services (MT/04)

| Title | Service Area                  | Outcome  | Delivery Teams                    | Description   |
|-------|-------------------------------|--|-----------------------------------|---|
| SA/04 | Maintenance                   | Fix issues to<br>the customers<br>satisfaction                             | Maintenance<br>(DT/12)            | The delivery of a repairs service in accordance with our tenancy terms and conditions and our Repairs Policy.   |
| SA/05 | Shared Spaces<br>Management   | Our shared<br>spaces are<br>clean, well-<br>kept, and safe<br>environments | Asset & Compliance (DT/13)        | The identification, procurement, legislative management and delivery supervision of services in shared internal and external spaces and other works programme resulting from the tenancy and owned land obligations.                            |
| SA/06 | Compliance works              | All properties are compliant with legislative requirements.                | Asset & Compliance (DT/13)        | The identification, procurement, legislative management and delivery supervision of a Landlord Health and Safety works programmes relating to Gas, Electric, Fire, Asbestos, Legionella, playgrounds, LOLER and other legislative requirements. |
| SA/07 | Planned<br>Improvement        | Improvement programmes delivered to the customers satisfaction             | Planned<br>Maintenance<br>(DT/14) | The delivery of a property improvement service in accordance with our Strategic Assessment Management Plan (SAM).   |
| SA/11 | Strategic Asset<br>Management | Maximise our asset investment  | Asset &<br>Compliance<br>(DT/13)  | Stock condition and appraisal, investment programme management. WHQS regulatory compliance, option appraisal process.   |



| Title | Service Area  | Outcome  | <b>Delivery Teams</b>             | Description  |
|-------|---------------|--|-----------------------------------|--|
| SA/24 | Major Repairs | To maintain the asset value over the longer term | Planned<br>Maintenance<br>(DT/14) | Discrete packages of work<br>that are either/both complex<br>or more costly in nature that<br>need a more hands on<br>approach as compared to<br>planned maintenance<br>programme items. |

### West Wales Care & Repair (MT/05)

| Title | Service Area                       | Outcome  | Delivery Teams | Description  |
|-------|------------------------------------|--|----------------|--|
| SA/36 | (WWCR) Customer Advice and Support | Enabling<br>people to live<br>independently<br>in their own<br>homes   | WWCR (DT/15)   | Offer appropriate advice<br>and support to customer<br>enquiries. Signpost as<br>appropriate. Undertake case<br>management visits to<br>establish what the customer<br>needs and deliver services<br>that promote the customers<br>independence. |
| SA/37 | (WWCR) Rapid<br>Response           | Prevent admission to hospital/care or get people out of hospital/care & into their home by agreed discharge date | WWCR (DT/15)   | Provide rapid response adaptations to enable customers to remain in their own home or to leave hospital and return home. Secure grant funding for service. Report to WG and others as required.  |
| SA/38 | (WWCR)<br>Adaptations              | Enabling<br>people to live<br>independently<br>in their own<br>homes   | WWCR (DT/15)   | Provide an adaptation works programme to people homes. Secure grant funding for service. Report to WG and others as required.  |



| Title | Service Area              | Outcome                                    | <b>Delivery Teams</b> | Description   |
|-------|---------------------------|--|-----------------------|---|
| SA/39 | (WWCR) Technical Services | Generate income to support core activities | WWCR (DT/15)          | Complete a PAG works package as required to meet the customers' requirements. |

### Development (MT/06)

| Title | Service Area             | Outcome  | <b>Delivery Teams</b>            | Description   |
|-------|--------------------------|--|----------------------------------|---|
| SA/10 | Land                     | Secure the right opportunities in the right locations                                      | Land (DT/16)                     | Land strategy and acquisition, feasibility appraisal and risk assessment, WG liaison and approvals, planning and related pre-site purchase investigations and ongoing land management responsibility post purchase. |
| SA/27 | Commercial<br>Facilities | Effective<br>working or<br>letting<br>environments   | Commercial<br>Facilities (DT/22) | Manage corporate and commercial properties. Corporate facilities to provide an effective environment for the group to deliver its outcomes. Commercial ventures to achieve the required returns.                    |
| SA/33 | Construction             | Develop the best homes possible for the long-term benefit of our customers and communities | Construction<br>(DT/17)          | Procurement and contract<br>management of works, post<br>contract management, cash<br>flow management, scheme<br>evaluation and legislative<br>regulation relating to<br>property development.                      |



### Mill Bay Homes (MT/07)

| Title | Service Area | Outcome  | <b>Delivery Teams</b> | Description  |
|-------|--------------|--|-----------------------|--|
| SA/34 | Sales        | Maximise return for the benefit of the ateb group priorities | Sales (DT/18)         | Develop and implement<br>marketing and sales plan,<br>manage sales process, and<br>report on current and<br>forecast sales activity. |

### Finance (MT/08)

| Title | Service Area                    | Outcome   | Delivery Teams                       | Description   |
|-------|---------------------------------|---|--------------------------------------|---|
| SA/29 | Financial Planning and Analysis | To maximise financial resources for our short and long term service area priorities | Business Planning & Analysis (DT/20) | The management of the Groups budget, business, and financial planning activities. Ensuring that teams have the right current and long-term financial information to right decisions on how best to financially deliver their outcomes. Sensitivity and financially modelling for teams, Boards, and management to understand financial opportunities and risks over the short and long term. Maintain financial regulations framework in terms of management and approval of budget and business planning related activities. |
| SA/30 | Treasury<br>Management          | To maximise returns from our loan portfolio   | Finance (DT/19)                      | Management of all investments, new lending arrangements and reporting in accordance with operational and treasury framework requirements.  Regularly reporting to Board   |



| Title | Service Area              | Outcome   | <b>Delivery Teams</b> | Description  |
|-------|---------------------------|---|-----------------------|--|
|       |                           |   |                       | on our treasury position and opportunities to do more with our Treasury portfolio. Maintain treasury and financial regulations frameworks in terms of treasury activities.   |
| SA/31 | Financial<br>Reporting    | To provide the right financial information, at the right time, to the right audience to ensure compliant and effective service delivery | Finance (DT/19)       | Production and management of our key financial monitoring tools e.g. SOCI, balance sheet, Statutory accounts, compliance returns and lender reporting. Identification of risk and opportunities and supporting Board and management to use resources as effectively as possible to achieve outcomes. |
| SA/32 | Financial<br>Transactions | All income and payments are effectively processed   | Finance (DT/19)       | Full financial transaction management of invoices and payments across the Group's activities including Payroll. Supporting the Group to see spend management in real terms for budget holders. Maintain financial regulations framework in terms of approval and management of transactions.         |



### Digital Systems (MT/09)

| Title | Service Area                               | Outcome   | Delivery Teams             | Description   |
|-------|--|---|----------------------------|---|
| SA/26 | Digital Systems Development and Management | We have access to the right information at the right time   | Digital Systems<br>(DT/21) | Development and management of our various business information systems (data and communication) to ensure they are integrated, dynamic and configured to allow all our service area users the interfaces to support effective and improving of customer service.                                  |
| SA/40 | Digital Systems Infrastructure Management  | To provide secure, effective, and integrated data and communication software and hardware solutions | Digital Systems<br>(DT/21) | Provision and maintenance of our cloud and inhouse software, hardware and data and communication infrastructure systems to ensure they are efficient, secure and accessible 24/7. Systems will constantly be evolving to enable innovation in service delivery and security of data at all times. |



### ateb Group organisational directory

### **Directorates**

| DR/01 | Corporate   |
|-------|-------------|
| DR/02 | Customer    |
| DR/03 | Development |
| DR/04 | Finance     |

### **Management Teams**

| MT/01 | Corporate Services        |
|-------|---------------------------|
| MT/02 | People and Communications |
| MT/03 | Customer Services         |
| MT/04 | Property Services         |
| MT/05 | WWCR                      |
| MT/06 | Development               |
| MT/07 | MBH                       |
| MT/08 | Finance                   |
| MT/09 | Digital Systems           |

### **Delivery Teams**

| DT/01 | Governance                   |  |  |
|-------|------------------------------|--|--|
| DT/02 | Procurement                  |  |  |
| DT/03 | Business Improvement         |  |  |
| DT/04 | People                       |  |  |
| DT/05 | Communications               |  |  |
| DT/06 | Customer Services            |  |  |
| DT/07 | Lettings                     |  |  |
| DT/08 | Money Solutions              |  |  |
| DT/09 | Engagement & Development     |  |  |
| DT/10 | Tenancy Management           |  |  |
| DT/11 | Independent Living           |  |  |
| DT/12 | Maintenance                  |  |  |
| DT/13 | Asset & Compliance           |  |  |
| DT/14 | Planned Maintenance          |  |  |
| DT/15 | WWCR                         |  |  |
| DT/16 | Land                         |  |  |
| DT/17 | Construction                 |  |  |
| DT/18 | Sales (MBH)                  |  |  |
| DT/19 | Finance                      |  |  |
| DT/20 | Business Planning & Analysis |  |  |
| DT/21 | Digital Systems              |  |  |
| DT/22 | Commercial Facilities        |  |  |



### **Service Areas**

| SA/01 | Letting                            |  |  |
|-------|------------------------------------|--|--|
| SA/02 | Income Collection                  |  |  |
| SA/03 | Customer Advice & Support          |  |  |
| SA/04 | Maintenance                        |  |  |
| SA/05 | Shared Spaces Management           |  |  |
| SA/06 | Compliance works                   |  |  |
| SA/07 | Planned Improvement                |  |  |
| SA/08 | Customer Engagement                |  |  |
| SA/09 | Tenancy & Community Management     |  |  |
| SA/10 | Land                               |  |  |
| SA/11 | Strategic Asset Management         |  |  |
| SA/12 | Recruitment                        |  |  |
| SA/13 | Learning & Development             |  |  |
| SA/14 | Wellbeing                          |  |  |
| SA/15 | People management                  |  |  |
| SA/16 | Board Management                   |  |  |
| SA/17 | Strategy                           |  |  |
| SA/18 | Assurance Management               |  |  |
| SA/19 | H&S                                |  |  |
| SA/20 | PR / Marketing & Communications    |  |  |
| SA/21 | Community Development              |  |  |
| SA/22 | Business Improvement               |  |  |
| SA/23 | Procurement / Supplier Management  |  |  |
| SA/24 | Major Repairs                      |  |  |
| SA/25 | Independent Living                 |  |  |
| SA/26 | DS Development and Management      |  |  |
| SA/27 | Commercial Facilities              |  |  |
| SA/28 | [unused]                           |  |  |
| SA/29 | Financial Planning and Analysis    |  |  |
| SA/30 | Treasury Management                |  |  |
| SA/31 | Financial Reporting                |  |  |
| SA/32 | Financial Transactions             |  |  |
| SA/33 | Construction                       |  |  |
| SA/34 | Sales (MBH)                        |  |  |
| SA/35 | [unused]                           |  |  |
| SA/36 | (WWCR) Customer Advice and Support |  |  |
| SA/37 | (WWCR) Rapid Response              |  |  |
| SA/38 | (WWCR) Adaptations                 |  |  |
| SA/39 | (WWCR) Technical Services          |  |  |
| SA/40 | DS Infrastructure Management       |  |  |

